

Navistar International

Canada Pension Plan Investments

2012 shares = \$0 million
(Direct & indirect investments)

2011 shares = \$8 million
(Direct investments only)

From yellow school buses to grey armoured trucks bristling with the latest weapons, this US company designs and manufactures the “International” brand of commercial and military vehicles. It also makes chassis and engines for pickup trucks, vans, motor homes and SUVs. Although about 80% of its business emanates from civilian products, Navistar sold enough military trucks in 2010 (US\$2.15 billion) to make it the world’s 40th largest war industry. The firm was also on the top-100 list of global military producers in 2008, when it ranked 19th, and in 2009, when it was 25th.

About 95% of Navistar’s contracts with the US government between 2000 and 2009 were with military departments and agencies. During that decade, the company had sales of US\$8 billion to the US military. And, it ranked within the top-40 Pentagon suppliers between 2007 and 2009. Navistar’s peak year was in 2008 when it was the Pentagon’s 10th largest contractor.

Through its affiliate, Navistar Defense, the company has “20,000 vehicles in operation in the Middle East,” mostly thanks to the U.S. Army and Marine Corps. According to its website, it has “designed and built trucks for use in Iraq, Afghanistan [and] Israel.”

In January 2010, Navistar announced its \$12-million contract to supply Israel’s Ministry of Defense with 114 medium-sized tactical military vehicles. It reported that “Based on Navistar’s commercial International WorkStar, or 7000 Series, platform, vehicle variants for Israel will include cargo, recovery and tow trucks.” Company president, Archie Massicotte, said: “We are honored to help serve U.S. allies and we will continue to focus on growing our foreign military sales in 2010.”

In January 2009, Navistar said that: “Since 2004, the company has won

In 2010, Navistar sold cargo, tow and recovery trucks to Israel’s armed forces. These medium-sized tactical military vehicles are based on Navistar’s “WorkStar” trucks.



“WorkStar”



“Maxxpro”

Thousands of Navistar’s Maxxpro fighting vehicles have been armoured by an Israeli war industry called Plasan Sasa. These vehicles can be equipped with a turret for 7.62 mm or 12.7 mm machine guns.

contracts to provide more than 7,000 units to U.S. allies such as Israel, Taiwan and the United Kingdom.” Then, in 2010, Navistar announced that since 2005 it had sold “21,000 medium tactical vehicles based on the 7000-MV platform in 13 different variants.” These are in use in Iraq, Afghanistan, Canada, Israel, Jordan and Taiwan.

In 2008, Israel’s Plasan Sasa received a \$200+ million contract to armour 1,500 of Navistar’s Maxxpro trucks. This built on a 2007 contract to armour 1200 Navistar vehicles.

A Navistar announcement in 2005 said it had “been awarded a contract to deliver armored personnel carriers to the Israel Ministry of Defense.” The Wellness Council of America revealed that this deal was “a five-year, \$400-million truck contract to deliver armored personnel carriers to the Israel Ministry of Defense.”

When Navistar opened a new sales office in Dubai, it posted a news release saying that this Persian-Gulf office would support the company’s “growing customer base in the Middle East, which includes the Afghan National Police and Afghan National Army, Israel and Jordan.” Curiously however, the company did not alter its previously-posted webpage on “Global Operations,” which says

“Navistar’s Regional Sales Office in Dubai serves Northern Africa ... as well as all of the Middle East, except for Israel, which is served by our Johannesburg Regional Sales Office.”

The “Who Profits from the occupation” database says that Navistar’s subsidiary, the International Truck and Engine (ITE) company, is represented in Israel by Zoko Enterprises. Zoko “is the exclusive Israeli representative of several international companies,” including, ITE and Caterpillar. (See previous issue, p.16.)

Navistar also sells its International Truck vehicles to another Israeli firm called Philcar, which describes itself as “a leading provider to the Israeli Army, Police, Special Forces and other governmental agencies.” As a selling point, Philcar notes that “all of our products have gone into battle and are combat proven.” Philcar also armours vehicles sold to it by Mercedes and Unimog (owned by Daimler AG), Toyota and Volvo. (See previous issue, p.21, and this issue pp.40-41 and 50.)

Some Navistar trucks are assembled in Israel by Automotive Industries Ltd. (AIL). The main clients of this Israeli company, which produces mostly military jeeps and trucks, are listed on its website as Israel’s Minis-

ter of Defense, the Israel Defense Forces, and such large Israeli war industries as Plasan Sasa, and two of Israel's largest war industries, the state-owned Israel Military Industries and Rafael. (See previous issue, pp.48-49.) Another company on AIL's client list is US war-industry giant Hewlett Packard. (See previous issue, pp.36-37.)

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Authorizing and Licensing Institutions

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NetApp, Inc.

Canada Pension Plan Investments

2012 shares = \$21 million
(Direct & indirect investments)

2011 shares = \$20 million
(Direct investments only)

This US-based information-technology provider, with total assets of US\$6.5 billion in 2010, is the world's fourth largest data storage company behind EMC, IBM and Hewlett Packard. (See previous issue, pp.30 and 36-37.) NetApp creates secure data storage and management systems for large corporations, as well as government clients such as military forces in the US, Australia and Israel.

NetApp also makes spying technologies to monitor email traffic. This only became controversial in November 2011 when it was revealed that NetApp's internet surveillance products were being used by Syria's government.

The media did not find it controversial however when in 2010, NetApp signed a five-year, US\$100-120 million contract to supply Israel's military with computer technology and data-storage software. Israel's business paper, *Globes*, reported that these "new systems will be paid for out of US military aid." To win this contract, NetApp partnered with its main competitor, EMC. (See previous issue, pp.28-29.)

In 2005, NetApp president Tom Mendoza visited Israel for his firm's annual customers' conference. *Globes* reported that his "local team" arranged "a tour of the new border with the Gaza Strip. Mendoza inspected the new defense system operated by the IDF [Israel Defense Force] there from close quarters, and the Network Appliance's planned storage infrastructure there."

NetApp has a penchant for buying Israeli data-security and data-management firms created by IDF veterans. The Israeli paper *Haaretz* noted that Decru, acquired by NetApp for US\$272 million in 2005, "was the brainchild of Israelis Dan Avida and Serge Plotkin" who "both hail from the Israeli army's software development units." A 2002 Decru media release re-



NetApp signed a US\$100-\$120 million contract with the Israel Defense Force (IDF) in 2010. The firm paid US\$370 million for two Israeli firms, Onaro and Decru, which were created by IDF vets. Decru's strategic investor was the CIA's investment arm, In-Q-Tel.



veals that its "[s]trategic investors included In-Q-Tel, the independent venture group funded by the U.S. Central Intelligence Agency." "In-Q-Tel's mission," Decru notes, "is to identify and invest in companies developing cutting-edge information technologies that serve United States national security interests." In-Q-Tel itself says, "IQT was created to bridge the gap between the technology needs of the Intelligence Community and new advances in commercial technology."

Onaro, which NetApp bought for US\$120 million in 2008, has similar ties. *NetworkComputing* noted that Onaro's CEO, Shai Scharf "and three other Onaro founders — Roy Alon, Assaf Levy and Raphael Yahalom, [are] all ... veterans of Israeli military intelligence." Its initial financial backer, Cedar Fund, says that Alon and Levy "held senior roles with unit 8200, the IDF's prestigious technology group." (Operating within the Israeli Intelligence Corps, unit 8200 is similar in function to the US National Security Agency.)

Some of NetApp's largest global clients also service Israel's military, such as Cisco, Lockheed Martin, Motorola, Siemens and Texas Instruments. (See previous issue, p.19, and this issue, pp.15-16, 20-21, 35-36 & 39-40.)