## What is the Canadian Commercial Corporation (CCC)?

Pierre Pettigrew, Liberal Minister for International Trade, praised the CCC:
"Since its creation in 1946, CCC has acquired a unique expertise in the sale of Ca nadian goods and services to the public sector of foreign countries. It is well-known for its capacity to meet the needs of the defence and aerospace sectors of foreign governments, in particular the U.S. Department of Defence, its most important client.
"The CCC is focusing on three types of support for Canadian exporters: customized export sales and contracting services, a govern-
ment-backed guarantee of contract performance for Canadian suppliers of foreign buyers, and access to commercial financing for Canadian companies in need of working capital to finance exports before shipping."
Source: House of Commons, Sept. 19, 2001.
Note on Table 9: Because the CCC acts as the broker for exporters, it effectively hides information on military exports from public view. As a result, the Canadian corporations responsible for exporting the products listed in Table 9 are not made public.

| CCC Rank within the |  |  |
| :---: | :---: | :---: |
| Top 100 U.S. |  |  |
| "Department of Defense" |  |  |
| Prime Contractors |  |  |
| Year | Rank | Value (US\$) |
| 1996 | $\mathbf{5 1}$ | $258,633,000$ |
| 1997 | $\mathbf{6 8}$ | $202,312,000$ |
| 1999 | $\mathbf{8 3}$ | $166,293,000$ |
| 2000 | $\mathbf{1 9}$ | $676,881,000$ |
| 2001 | $\mathbf{5 8}$ | $280,131,000$ |
| 2002 | $\mathbf{4 6}$ | $394,578,000$ |
| Total |  | $\mathbf{\$ 2 , 0 3 3 , 5 0 5 , 0 0 0}$ |


| Table 9: | Military Exports to the U.S., Brokered by Canadian Commercial Corporation (2001-2002) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weapon System | $\begin{array}{\|l\|l\|} \hline \text { Traq } \\ \text { War } \\ 2003 \end{array}$ | Contract Values (\$Us) |  |  | Weapon System | $\begin{array}{\|l\|} \hline \text { Iraq } \\ \text { War } \\ 2003 \end{array}$ | Contract Values (\$Us) |  |  |
|  |  | 2001 | 2002 | Total |  |  | 2001 | 2002 | Total |
| $\begin{array}{\|c\|} \hline \text { M249 } 5.56 \mathrm{~mm} \mathrm{SQD} \\ \text { Automatic Weapon } \\ \hline \end{array}$ | $\checkmark$ | 68,200 |  | 68,200 | $\begin{array}{\|l} \hline \begin{array}{l} \mathrm{H} 100-\mathrm{T} 400-\mathrm{CP} 400 \\ \text { PT-6T-3 } \end{array} \\ \hline \end{array}$ |  | 2,802,838 | 8,178,402 | 10,981,240 |
| M60 7.62mm |  |  |  |  | H-46 |  | 66,218 | 903,348 | 969,566 |
| Machine Gun |  | 1,987,425 | 1,328,696 | 3,316,121 | Helicopter Training |  |  | 1,168,680 | 1,168,680 |
| A-10 | $\checkmark$ | 892,875 | 525,948 | 1,418,823 | HH-53 |  | 920,385 | 473,328 | 1,393,713 |
| M1 Abrams series | $\checkmark$ | 4,983,237 | 2,865,276 | 7,848,513 | J69 |  | 103,004 | 3,093,708 | 3,196,712 |
| AH-1G |  | 1,022,430 |  | 1,022,430 | J85 |  | 668,455 |  | 668,455 |
| AH-1J |  | 204,461 | 356,021 | 560,482 | KC-135 | $\checkmark$ | 32,869,848 |  | 32,869,848 |
| AH-64 | $\checkmark$ | 72,510 | 613,485 | 685,995 | Light Armoured Vehicle | $\checkmark$ | 8,750,303 | 976,730 | 9,727,033 |
| AN/BSY-2 Submarine Combat System |  | 1,329,789 |  | 1,329,789 | M-109 Howitzer | $\checkmark$ | 88,396 | 90,552 | 2 178,948 |
| AN/TSC-61 |  |  |  |  | M60 105mm Gun |  |  | 12,034,015 | 12,034,015 |
| Flight Coord Control |  | 29,708 |  | 29,708 | OH-58 | $\checkmark$ | 203,194 | 1,150,000 | 1,353,194 |
| AN-SSQ-53 (DIFAR) |  | 1,061,785 |  | 1,061,785 | P-3 | $\checkmark$ | 5,546,551 | 11,689,736 | 17,236,287 |
| B-1 | $\checkmark$ |  | 741,724 | 741,724 | Rescue \& Salvage Ship |  |  | 6,981,864 | 6,981,864 |
| B-52 | $\checkmark$ | 26,612 | 1,156,850 | 1,183,462 | Rescue Ship Submarine |  | 3,000,000 |  | 3,000,000 |
| M-2/M-3 | $\checkmark$ | 41,715 | 338,750 | 380,465 | S-3 | $\checkmark$ | 34,289 | 50,425 | 84,714 |
| C-121 |  | 25,900 |  | 25,900 | Satellite Communications |  | 1,800,000 |  | 1,800,000 |
| C-130 | $\checkmark$ | 16,745,715 | 4,137,835 | 20,883,550 | SH-3D | $\checkmark$ | 6,331,051 | 17,754,372 | 24,085,423 |
| C-141 |  |  | 169,600 | 169,600 | SH-60 | $\checkmark$ |  | 1,702,804 | 1,702,804 |
| C-2 | $\checkmark$ |  | 670,080 | 670,080 | Sight Crew SRVD |  |  |  |  |
| C-45 |  | 497,900 |  | 497,900 | Weapons AN/TVS5 |  |  | 143,080 | 143,080 |
| C-5 |  | 1,549,014 | 3,425,656 | 4,974,670 | T-37 |  | 38,961 |  | 38,961 |
| Aircraft Carrier, Nuclear |  |  | 80,460 | 80,460 | T-38 |  | 4,167,872 |  | 4,167,872 |
| CH-47 | $\checkmark$ | 2,750,888 | 228,938 | 2,979,826 | T400 |  | 1,959,650 | 3,358,213 | 5,317,863 |
| CH-53 | $\checkmark$ |  | 4,059,076 | 4,059,076 | T-56 |  | 1,794,047 | 679,430 | 2,473,477 |
| DDG-2 Destroyer |  | 17,043,801 | 14,609,786 | 31,653,587 | T-58 |  | 1,904,274 | 582,171 | 1-2,486,445 |
| E-2 | $\checkmark$ | 1,176,119 | 4,719,909 | 5,896,028 | T700 |  |  | 117,000 | 1 117,000 |
| E-3A | $\checkmark$ | 105,616 |  | 105,616 | TA4 |  |  | 140,024 | 140,024 |
| EA-6B | $\checkmark$ | 36,120 | 43,196 | 79,316 | TF33 |  | 123,420 |  | 123,420 |
| F110 |  | 481,004 | 758,600 | 1,239,604 | TF34 |  | 3,609,320 | 826,984 | 4,436,304 |
| F-14 | $\checkmark$ | 7,628,381 | 11,569,896 | 19,198,277 | Trident |  |  | 142,154 | 142,154 |
| F-15 | $\checkmark$ | 61,597 | 1,328,474 | 1,390,071 | Trucks > 10 ton |  | 3,465,127 | 3,558,963 | 7,024,090 |
| F-16 | $\checkmark$ | 280,521 | 5,110,973 | 5,391,494 | UH-1 | $\checkmark$ | 321,766 | 80,513 | - 402,279 |
| F-18 | $\checkmark$ | 8,582,949 | 2,837,399 | 11,420,348 | UH-3H | $\checkmark$ | 10,480,333 | 13,285,254 | 23,765,587 |
| F-4 |  | 776,212 | 2,838,728 | 3,614,940 | UH60 | $\checkmark$ | 7,582,402 | 1,622,520 | 9,204,922 |
| F-404-GE-400 or 402 |  | 411,440 | 3,448,630 | 3,860,070 |  |  |  |  |  |
| F-5 |  |  | 231,000 | 231,000 |  |  |  |  |  |
| Fork Lift $50,000 \mathrm{lb}$ |  |  | 149,239 | 149,239 | 229,079,933 | 168,43 | 39,798 159, | ,128,495 | 327,568,293 |

